## MARY C. PETER

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Solution-driven business leader focused on strategic business objectives and a passion to create a positive risk management culture that drives performance at all levels within an organization. Extensive experience in enterprise risk management and insurance. Proven ability to facilitate management, executive and board level discussions to identify, assess, monitor, and respond to key and emerging risks. Proficient at negotiating improvements in processes, contracts, coverage, and producing cost savings. Collaborative team player at multiple levels and across complex organizations.

- StrengthsFinder: Strategic, Maximizer, Individualization, Relator, Arranger
- · Delta Pro: Natural Leader, Ambitious, Cooperative, Emotionally Intelligent, Attentive to Detail, Achiever

## **EXPERIENCE**

## DIRECTOR, INSURANCE, CAMBRIA, Belle Plaine, MN 2021-2022

Managed insurance and risk financing programs for a privately owned, high growth company.

- Led a successful broker RFP process, resulting in choosing a new broker to elevate broker expertise in key risk areas.
- Established a weekly collaboration process with the Directors of Occupational Health & Safety, Environmental, Security, and the Fleet Manager to support the department's risk action plans.
- Managed staff in the areas of Risk Analysis and Occupational Health.

## DIRECTOR, BUSINESS SERVICES, CLA (CLIFTONLARSONALLEN), Minneapolis, MN 2020-2021

Advisor to clients in the areas of strategy, enterprise risk management and governance. Consultant to boards, executives, and senior management for responses to rapidly changing business environments and emerging risks.

- Utilized innovative, customized diagnostic tools to identify gaps in risk management.
- Facilitated training sessions on ERM to create a solid foundation and customized process.
- Developed a Common Risk Language for clients to establish a mutual understanding of risk profile.

## DIRECTOR OF ENTERPRISE RISK MANAGEMENT, UPONOR, Apple Valley, MN 2018-2019

Leader of enterprise risk management and the insurance program for North America. Led the ERM assessment of the US and Canada locations as part of their global ERM program Collaboratively assessed new risks, opportunities, and products. Streamlined the warranty claim reporting and approval processes.

- Developed a leadership risk committee to escalate key enterprise risks and review risk action plans.
- Participated in the ISO 140000 audit.
- Restructured insurance program, negotiated enhancements in coverage and reduced fees.

## ASSOCIATE DIRECTOR, ENTERPRISE RISK MANAGEMENT, BEST BUY, Bloomington, MN 2016-2018

Leader of continued development of Best Buy's Enterprise Risk Management program. Responsible for innovation, governance, and management necessary to integrate strategy and goals.

- Developed ERM tools and practices to analyze and report key emerging risks.
- Led and developed an integrated risk-based program including safety, security, internal audit, fraud management, risk assessments and audit reviews.
- Led an assessment and reporting of the inter-related enterprise risks.
- Collaborated with the Strategic Growth Office and embedded risk analysis into vetting of new initiatives.

## DIRECTOR OF ENTERPRISE RISK MANAGEMENT, EIDE BAILLY LLP, Minneapolis, MN 2008-2015

Firm-wide leader of Enterprise Risk Management consulting across 27 offices.

- Developed industry-specific and client-focused ERM methodologies, tools, templates, training, reports, and presentation materials to respond to regulatory and strategic objectives of clients.
- Delivered cross-functional approach to implementing and improving a sustainable ERM process.
- Developed customized ERM risk matrixes for insurance, healthcare, banking, education, and non-profit industries.

## DIRECTOR, RISK SERVICES, BAKER TILLY US, Minneapolis, MN 2007-2008

Firm leader of Enterprise Risk Management and Insurance Risk Management consulting services. Conducted regulatory reviews of how SEC, COSO and insurance ratings are influenced by a strong ERM program.

## DIRECTOR, RISK MANAGEMENT, JACOBS MANAGEMENT, Minneapolis, MN 1997-2007

Developed and managed the unique and overlapping property and casualty risk management programs for an international and diverse group of entrepreneurial businesses such as Genmar Holdings, Inc., FLW Tour (fishing tournaments), Watkins, Jacobs Trading, and others. Managed large claims and contract analysis. Key advisor on insurance matters for mergers, acquisitions, divestitures and creation of new companies and services.

- Led insurance broker RFP resulting in a 20% reduction in overall insurance costs and significant enhancements of coverage terms and conditions.
- Implemented placement of product liability insurance program resulting in 50% premium savings.
- Established a risk assessment benchmark program for each company, reducing frequency and severity of major cost drivers.
- Customized and facilitated risk management training for all companies, resulting in the escalation of key risks.

## **EDUCATION**

HONORS GRADUATE, MINNESOTA SCHOOL OF BUSINESS

#### **AWARDS**

## TOP WOMAN IN BUSINESS - INDUSTRY LEADER, TWIN CITIES BUSINESS JOURNAL

Honorees are female executives and entrepreneurs who have emerged as leaders or rising stars in their respective industries. They are women who have had impact on more than just their companies' bottom lines; many are devoting time to causes ranging from bringing clean water to developing countries to environmental sustainability.

#### **TOP WOMAN IN FINANCE - FINANCE & COMMERCE MAGAZINE**

Presented to high-achievement women across the state of Minnesota with an annual Top Women in Finance award. These awards recognize the outstanding efforts of women who are making notable contributions to their professions, their communities and society at large.

## LEADERSHIP ROLES & ACCOMPLISHMENTS

## CO-FOUNDER, TWIN CITIES ERM ROUNDTABLE, 2008- PRESENT (HONORARY MEMBER)

Established a closed group of individuals responsible for their organization's Enterprise Risk Management program in diverse industries. Meeting every other month at member company locations, this dynamic group from various backgrounds share challenges and successes of how ERM brings value to their company. Confidential learning from peers improved our skills and enhanced our knowledge base of "real life" ERM.

**RISK LEADERSHIP ADVISORY BOARD**, UNIVERSITY OF ST. THOMAS - OPUS COLLEGE OF BUSINESS, 2017-2020 Risk Leadership Board Member and Advocate focused on identifying and informing the board of strategic risk management trends, best practices, issues, and standards. Participated in development of new curriculum, events, case studies, and materials.

## **PUBLISHED ARTICLES & SPEAKING ENGAGEMENTS, 2007-2019**

Published five articles on the topic of ERM. Presented at many national, state, and local events on the topics of enterprise risk management and insurance risk management.

#### PROFESSIONAL ASSOCIATIONS

- Risk & Insurance Management Association (RIMS) Former Board Member, Featured National Speaker
- ISO 31000 Risk Management Standard US Technical Advisory Committee
- Institute of Internal Auditors Featured National and Regional Speaker
- American Society for Healthcare Risk Management (ASHRM) Featured National Speaker

#### September 2022

#### Dear SJB Guild Members:

Finding out about this guild and its mission is a Godsend for me. As our world becomes more and more secular and disrespectful of religious liberty, SJB Guild is a way that we can support each other and our business endeavors to support our families.

My business career has been successful in the insurance and risk management industries for the past 25 years. It now is more of a barrier for me, even though I have wide range of experience. The COVID experience has changed how companies are looking at business risk and I have a strong desire to work with a company that wants to know and understand how their risks (past, present, and future) impacts their strategic goals & objectives. This can be done through insurance financing, processing and controls.

Several years ago, I went through a divorce and subsequently a difficult annulment process when the archdiocese was going through bankruptcy and Pope Francis then declared only one affirmative answer is needed to qualify for a declaration of nullity. After receiving this declaration, I began an annulment ministry at my church working with priests, churches, and the archdiocese in a rather information manner. This work has been extremely rewarding and I wish to expand this ministry and look to the faithful to assist me in doing so. Perhaps the Synod will open an avenue to bring more services to our faithful that they may better understand the Catholic teaching on marriage and therefore why the declaration of nullity (annulment) is needed if you wish to remarry in the church.

At this point, I am potentially at a crossroads in how I obtain employment and continue to pay my bills while serving the church. Connection, networking, and support from fellow Catholics is welcome and appreciated! I look forward to meeting you and learning your journey as well.

God bless.

**Mary Peter** 

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